



GRIFFIN HAYES LLC®

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Point of Contact

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Washington State UBI

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NAICS Codes

5416 – Mgmt, Scientific &
Technical Consulting
56141 – Document Prep
5412 – Accounting, Tax,
Bookkeeping & Payroll
541219 – Other Accounting /
Non-Financial Auditing
926110 – Administration of
General Economic Programs

More Services Available

Please Contact Us and See
Our WEBS and MRSC Pages

Small Business Certifications

VOB – Veteran Owned Business
PWSBE

Associations

AICPA (Associate Member)
Intl. Federation of Accountants,
(Registered Member)

GRIFFIN HAYES LLC®

Professional Process Management and Technical Services

CAPABILITIES STATEMENT

Griffin Hayes LLC delivers research, analysis, reporting, and operational solutions for state and local government entities, non-profits, and private sector organizations. We specialize in process management, compliance and functional auditing, financial operations, and documentation services. Partnering with clients to produce measurable, sustainable results.

CORE COMPETENCIES

- Research & Analysis – Strategic planning, compliance and process auditing, workflow, internal controls, benchmarking, studies and surveys
- Financial Services – Budgeting, accounting, payroll, financial and audit reporting per FASB, IFRS, GASB, GAGAS, GAAS, and ISSB standards
- Reporting & Documentation – Policy documentation, sustainability, risk assessments, impact studies, supply chain analysis, and benchmarking
- Operations & Implementation – Change management, process optimization, training, procurement, IT Systems & Support, and continuous improvement

DIFFERENTIATORS

- Proven cost recovery: Identified \$4M+ in recoverable equipment expenses; implemented automated payment reviews saving \$500K initially and \$200K/yr thereafter—processes adopted corporation-wide
- Enterprise-scale leadership: Led nationwide IT Asset Inventory for Fortune 100 company; introduced SKU and RFID tracking across internal and vendor teams. High profile Federal Contracting management experience
- Government sector depth: Managed operations in \$1B federal contracting environment; prepared and presented \$4M university budget to State Board of Regents. An awarded State of Colorado employee
- End-to-end service model: From strategic objective development through implementation, training, and continuous feedback—delivering sustainable outcomes
- Use experience with several accounting and enterprise software systems

EXPERIENCE

Patrick Walsh, MBA – Director of Operations

University of Colorado: MBA (Operational Management) | BS Business Administration (Accounting, Information Systems)

- Griffin Hayes LLC: Full-suite business process management and consulting focused on sustainability and impacts
- Seattle Shakespeare: Business Manager, accounting, payroll, AP /AR invoicing, tax, vendor and contract management, and IT support for non-profit arts organization
- EDS / HP Enterprise Services: Financial Analyst to Account Controller; managed up to \$500M annually in Federal Contracting, led global teams of 45+, oversaw internal controls per COSO Framework
- 501 Commons & Robert Half: Accounting and management contract and employee consulting for Microsoft, SME's, and social-profit organizations in the Seattle - Tacoma region

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