

Griffin Hayes LLC

A Veteran Owned Small Business

Capabilities Statement

Griffin Hayes is a Consulting and Program Development firm bringing competence and effectiveness to a range of projects and requirements. We provide **Research, Analysis, Reporting, and Implementation** in the **Operational, Financial, Technical, and Scientific** sectors. We are contractors to State and Local Government entities; responding to proposal requests, partnering with other firms, and developing offerings in-house.

We were formed expressly to be environmentally positive, add real value to our local and global community, and be a mechanism for the inclusive development of young people.

Core Competencies

- Joining a broad knowledge base and extensive skillsets to maximize effectiveness in all areas
- A network of professionals to get the best people for the task at hand
- Experts in the most current tools and methodologies
- PMP Certified Personnel
- AICPA Government and Non-Profit Certified
- AICPA Internal Controls and Governance Certified

Why Griffin Hayes?

Our core values are **integrity, inclusiveness, transparency, and clear communication**. It's about equitable, sustainable **excellence**, and that's what sets us apart. We create amazing solutions that **benefit** the client directly, and incorporate methodologies that benefit **society** and the **environment**.

Personnel Qualifications

- Over 10 years of experience in management of global, cross-functional teams and projects
- Experience with a variety of software and environments
- 3 years social profit company experience
- State government, oversight, and administration experience
- Federal Contracting for Forbes Top 100 publicly traded firm
- Supervision of over 40 employees across several functional areas
- MBA with emphasis in Operational Processes, and undergraduate degrees in Accounting and Information Systems
- Current Certifications Including PMP, Government and Non-Profit, and Internal Controls and Governance

Griffin Hayes LLC

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98003

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Washington State UBI

604-684-139

Commodity Codes (partial list)

- 918-04 / 918-06 / 918-12 / 918-20 / 918-21 - Accounting/Auditing/Budget, Administrative, Analytical Studies and Surveys, Business Consulting
- 918-28 – Computer and Network Consulting
- 961-21 – Cost Estimating
- 990-29 – Disaster and Emergency Planning
- 918-43 - Environmental Consulting
- 958-05 – Asset Management Services
- 961-29 – Economic Impact Studies

We serve several other functional areas. Please see our website and MSRC profile for more information

Small Business Certifications

- VOSB

Associations

- ISACA

Professional Organizations

- IFRS
- AICPA

"Patrick has benefitted my business in IT, Accountina.

Griffin Hayes LLC Patrick Walsh 206-289-0167

partners@griffinhayes.com

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More Detail on the Products and Services Offered by Griffin Hayes LLC

<p style="text-align: center;">Research <i>What's Going On Here?</i></p> <ul style="list-style-type: none">○ Surveys○ Studies○ Information and Data Gathering○ Operational and Financial Process Examination○ Performance Examination – Past and Present○ Program and Business Needs Review○ Strategic Objective Development○ Market and Competitor Review○ Supply Chain Review○ Governance Review○ Environmental and Community Impact Review○ Asset Management Discovery○ Physical and IT Security Assessments○ Other Internal Auditing	<p style="text-align: center;">Analysis <i>What Does It Mean?</i></p> <ul style="list-style-type: none">○ Collation and Organization of Information to specific purpose○ Internal Controls and Risk Analysis○ Compliance Analysis – Regulatory, Performance, Vendor, Contract○ Benchmarking Analysis○ Competitive and Market Analysis○ Process Analysis and Recommendations○ Change Impact Analysis○ Supply Chain Analysis○ Responsibility Analysis○ Project Development○ Budget Development
<p style="text-align: center;">Reporting <i>Communicating Results</i></p> <ul style="list-style-type: none">○ Subject and Need Specific Information Packages○ Policies and Procedures Documentation○ Process Diagrams○ Results of Analyses Documentation○ White Papers○ Position Papers○ Website / Online Dashboards / Scorecards○ Delivery to Stakeholders○ Strategic Roadmaps and Objective Documentation○ Financial Reporting○ Client Specified Deliverables○ Project Planning○ Program, Business, and Financial Modeling	<p style="text-align: center;">Implementation <i>Accomplish the Objective</i></p> <ul style="list-style-type: none">○ Initiate Program Activity○ Training○ Project Management○ Hardware Installation○ Software Installation○ Lead Budgeting Exercise○ Implement Strategies○ Change Management○ Handoff Systems and Processes to Client○ Ongoing Support